

Invitation of quotation  
for  
General Shoulder Instruments (Posterior Shoulder  
Retraction System.

At

All India Institute of Medical Sciences, Jodhpur

Inquiry No.: : Admin/Gen/03-03/2021-AIIMS.JDH

Inquiry Issue Date : 17<sup>th</sup> June, 2021

Last Date of Submission : 23<sup>st</sup> June, 2021 at 03:00 PM.



**All India Institute of Medical Sciences, Jodhpur**

Basni Phase - II, Jodhpur – 342005, Rajasthan

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**Invitation of quotation for General Shoulder Instruments  
(Posterior Shoulder Retraction System at AIIMS Jodhpur)**

Sealed Quotations are hereby invited by the undersigned on behalf of the Director, AIIMS Jodhpur for General Shoulder Instruments (Posterior Shoulder Retraction System. for the Institute as per terms & conditions mentioned below. The filled quotations along with all the required document must reach in the office of the undersigned on or before 23.06.2021 03.00 PM. The Envelope containing the quotation would please be sealed and super scribed as under:-

**“QUOTATION FOR GENERAL SHOULDER INSTRUMENTS  
(POSTERIOR SHOULDER RETRACTION SYSTEM AGAINST  
INQUIRY NO. ADMN/GEN/03-03/2021-AIIMS.JDH” DUE ON 23.06.2021  
03.00 PM”**

**1. Terms & Conditions:**

- A) The quotations received after this deadline & unsealed shall not be entertained under any circumstances whatsoever. In case of postal delay this Institute will not be responsible. **The offer Submitted Fax/Email shall not be considered and no correspondence will be entertained in this matter.**
- B) Quotations must be in the enclosed prescribed Performa on the letter head of the firm duly signed by the Proprietor/ Partner/ Director or their authorized representative, In case of signing of quotation by the authorized representative letter of authorization must be attached with the quotation. Quotation must be dropped in “**Quotation Box**” located in Administration Block of AIIMS, Jodhpur.
- C) Rates must be quoted in **Indian rupees** and as per the format specified taxes extra if any must be written separately.
- D) Rates must be quoted FOR basis (including Freight charges, Insurance, installation etc.)
- E) No overwriting or cutting is permitted in the rate. If found, the quotation shall be summarily rejected.
- F) The rates quoted must be valid for 60 days minimum from the date of opening of the quotation and silence of any tendered on this issue shall be treated as agreed with this condition.
- G) Becoming L1 will not be the criteria for awarding of purchase order unless the rates are reasonable & justified.
- H) RTGS/NEFT details need to be furnished by the supplier with the quotation on the letter head of supplier/firm/agency.
- I) The firm/agency may satisfy the following conditions and attach self-attested copy of the same with the quotation:
- Firm shall be registered with the Government of Rajasthan / Central Government.
  - The firm shall have valid GST/Other taxes and IT PAN.
  - **The firm should not be black listed by any Govt. Agency/Dept.**
- J) Quotations qualified by such vague and indefinite expressions such as “subject to prior

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confirmation”, “subject to immediate acceptance” etc. will be treated as vague offers and rejected accordingly. Any conditional quotation shall be rejected summarily.

- K) **Delivery Period** – within 30 days from Purchase order.
- L) **Liquidated Damage:** - If the supplier fails to deliver the material on or before the stipulated date, then a penalty at the rate of 0.5 % per week of the total order value shall be levied subject to maximum of 10% of the total order value.
- M) **Payment Terms:** Payment will be only after satisfactorily delivery / commissioning of material and after inspection by the AIIMS Jodhpur.
- N) **Disputes:** -In the event of any dispute or disagreement arising between the contractors and any other department of AIIMS Jodhpur with regards to the interpretation of “Terms & Conditions” of this inquiry, the same shall be referred to the Director, AIIMS Jodhpur whose decision will be final and binding upon the contractor.
- O) AIIMS, Jodhpur reserves the right to increase or decrease quantity and / or amount of work. Decision of Quantity of material in the AIIMS, Jodhpur will be final in this regard.
- P) AIIMS, Jodhpur reserves the right to reject any quotation or part or the whole of inviting quotation process without assigning any reason. Decision of the AIIMS, Jodhpur will be final in this regard.

**2. Special Terms & Conditions:**

- A) **Bidder must quote the product as per specification provided in Annexure 1.**
- B) **Catalog must be attached with quotation for technical evaluation.**
- C) **The supplier may be asked to arranging demonstration of their items for which rates have been quoted, to the AIIMS Jodhpur, if required. The expenditure incurred for demonstrating the items will be borne by the supplier.**

**Deputy Director (Admin)**

Encl.: Annexure 1 (Specification)  
Annexure 2 (Format of price bid)

Annexure 1

S.No.	Item Name	Qty.
1.	Shoulder Spreader, Left Bend	01
2.	Bone Retractor, Humeral Head	01

### Specification of General Shoulder Instruments (Posterior Shoulder Retraction System)

For the surgeon the approach is of key importance in shoulder surgery. The challenge arises from the regional complexity of anatomical structures and layers, which impede wide access to bony structures. The system hence which is solely dedicated and could facilitate deltoid retraction, humeral head exposure and glenoid exposure and thus allow a traumatic treatment should be there for use in practice.

The shoulder retraction system should come along with the following features and Benefits:

**Rounded edges:** the instruments should be designed according to the newest standards, rounded edges and soft tissues friendly.

**Prevent slippage:** The system should have the ring design for the ring retractors which should prevent slippage.

**Optimized working space:** The ring retractors should have a very distal angulation which should enable the surgeon to provide a better working space

**Facilitate reaming:** The Shoulder retractor system should have the design of drop-shaped ring retractors to create a comfortable working space for the reamer and additionally guide the reamer

**Optimal grip:** The shoulder retractor system should have spreaders for glenoid exposure which should have an optimal sized ring on one end and small teeth on the other end for optimal grip.

None the less the Shoulder Retraction System should be having a Delta Retractor which should facilitate the surgeon for gentle retraction of the deltoid muscle in order to expose the proximal humerus and for subscapularis retraction in order to expose the anterior glenoid rim.

**The Shoulder Retraction System:** should also have a Delta Retractor, pointed for gentle, superior retraction of the deltoid muscle to enable the surgeon lever it against the acromion, where by the instruments pointed tip should slide under the deltoid to expose the subacromial space.

**The Shoulder Retraction System:** should also have a Ring Retractor, delta shaped to allow surgeon achieve stable deltoid retraction. The ring should engage the greater tuberosity, thus help the surgeon from preventing distal slippage of the retractor.

**The shoulder retractor system:** should be having a feature which should allow Humeral Head Exposure as well. Hence the system should have Ring Retractor and Ring Retractor, narrow the ring retractors should allow the surgeon for moderate, posterior humeral retraction in order to release the anterior capsule, inferior capsule, the sub-scapularis and enable the surgeon expose the axillary nerve. The retractors should have a very distal angulation which should provide a better working space.

**The shoulder retractor system:** should come along with Bone Retractor, Humeral Head for exposing the humeral head i.e. to obtain anterior dislocation of the humeral head. This retractor should function similar to a shoehorn.

**The shoulder retractor system:** should come along with Ring Retractor drop-shaped and drop-shaped, narrow to create a comfortable working space for the reamer. The retractor should facilitate orthogonal glenoid exposure and should provide better retraction of the humeral head and should facilitate.

**The shoulder retractor system:** should help have Glenoid Exposure through the ring retractor and the system should have slight distal angulations with Shoulder Spreader, left bend and Shoulder Spreader, right bend for lateral retraction of the humeral head in order to gain access to the posterior capsule. Also the system should help surgeon for distal retraction of the humerus in order to gain access to the subacromial space and for posterior retraction of the humerus in order to gain access to the subacromial space.

**\*Note:-**

1. Recommended Make- Depuy Synthes, Smith Nephew and Medtronic.
2. Company should be at least in its 5 years of operations at the date of submission of tenders in Indian Market.

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3. Bidder must enclose original literatures & technical data sheet in the support of the technical bid.
4. Physical demonstration should be as per the requirement of user department.
5. Instruments quality should meet the international standard.
6. Company should provide authorization certificates from local dealer.
7. Vendor should quote for all the items of same manufacture.

**Note: - The supplier may be asked to arranging demonstration of their Items for which rates have been quoted, to the AIIMS Jodhpur, if required. The expenditure incurred for demonstrating the items will be borne by the supplier.**

**[On the letterhead of firm]**

**ANNEXURE "2"**  
**PRICE BIDFORM**

To,  
Administrative Officer,  
AIIMS, Jodhpur.

Dear Sir,

1. I/We ..... Submitted the quotation for Enquiry No. "QUOTATION FOR GENERAL SHOULDER INSTRUMENTS (POSTERIOR SHOULDER RETRACTION SYSTEM AT AIIMS AGAINST THE INQUIRY NO. Admin/Gen/03-03/2021-AIIMS.JDH" DUE ON 23.06.2021 03.00 PM for General Shoulder Instruments (Posterior Shoulder Retraction System. at AIIMS Jodhpur".

2. I/We thoroughly examined, understood and accepted terms & conditions given in the enquiry document, failing which my quotation will be rejected out rightly.

3. I/We hereby offer to supply at the following rates.

S. No	Particular	Qty.	Quoted Make	Price/Unit Exclusive of GST (INR)	GST/ Other Taxes	Price/ Unit Inclusive of GST (INR)	Total Cost Inclusive of GST (INR)	MRP
1.	Shoulder Spreader, Left Bend	01						
2.	Bone Retractor, Humeral Head	01						

**Note:-**

- The Bidder must quote single Make.**
- The bidder must quoted their quotation only in above said format on the letter of firm otherwise quotation will be REJECTED.
- Catalog must be attached with quotation for technical evaluation.
- The supplier may be asked to arranging demonstration of their equipment for which rates have been quoted, to the AIIMS Jodhpur, if required. The expenditure incurred for demonstrating the items will be borne by the supplier.

Date \_\_\_\_\_

(Name) \_\_\_\_\_

Place \_\_\_\_\_

Name of Firm/Company/Agency \_\_\_\_\_

GSTIN No.: \_\_\_\_\_

Bank Name:- \_\_\_\_\_

Bank Account No.: \_\_\_\_\_

IFSC Code:- \_\_\_\_\_

Branch Name: \_\_\_\_\_

Phone No. \_\_\_\_\_

Email: \_\_\_\_\_

(Signature of Authorized Person) \_\_\_\_\_

Seal: \_\_\_\_\_